

40
years
& still **building**

It was forty years ago today ...

Sgt. Pepper taught the band to play. *Rolling Stone* first appeared on the newsstands. And Northwestern Mutual's Internship Program was launched.

Much has changed since then, but one thing that hasn't is our dedication to developing our interns into successful people, both personally and professionally. Since 1967 more than 22,500 individuals have entered our internship program, which has been ranked among America's top 10 programs for the last 12 years*.

We want to know how we can continue to deliver the most value to our former interns. Please take a moment to fill out a quick online survey, and together we can build a strong program that will reach far into the future.

* According to Vault, Inc., formerly The Princeton Review



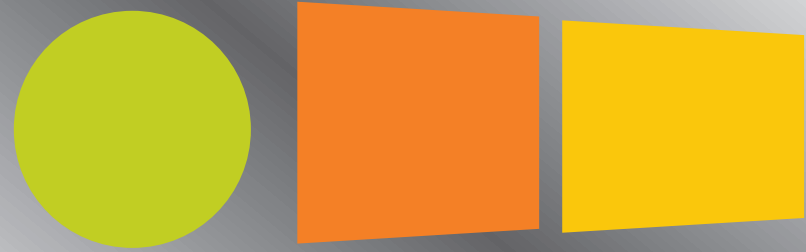
Northwestern Mutual
720 East Wisconsin Avenue
Milwaukee, WI 53202

<http://www.manitowocice.com>



THANK YOU

By taking a few moments to complete this online survey, you help us build a stronger relationship with you, our former interns, and build a stronger internship program that reaches into the future.



Your success reflects well on our internship program.

When you take a look in the mirror, we believe you like what you see. As a former Northwestern Mutual intern, you can be proud of all you've accomplished.

So why not take a few moments to fill out the quick, easy-to-complete survey at

ReflectionSurvey.com? Your input not only helps us continue to build a successful program, but also helps us foster relationships with intern alumni and deliver the most value to them, whether through networking opportunities or referrals.

And who knows? If you've set off on a different career path, maybe we can convince you to come back to where your career all began...



 Northwestern Mutual

ReflectionSurvey.com



Please go to **ReflectionSurvey.com** and fill out the quick, easy-to-complete questionnaire. And while you're there, you'll learn more about other alumni are saying about their experience as Northwestern Mutual interns.

 take a moment to **REFLECT**





help us
BUILD
for the future

Northwestern Mutual
 720 East Wisconsin Avenue
 Milwaukee, WI 53202

40
years
 & still building

Forty years ago, Northwestern Mutual launched its Internship Program. Much has changed since then, but one thing that hasn't is our dedication to developing our interns into successful people, personally and professionally.

Almost 70% of intern alumni report* that our internship program has had a positive impact on their lives and career. By helping them develop sales skills and offering real-life work experience, the program has provided a valuable education in financial services.

We want to know how we can continue to deliver the most value to you, our former interns. So please take a moment to fill out a quick online survey, and together we can build a strong program that can reach far into the future.

*Based on the 2006 Internship Alumni Survey — Corporate and Market Research Report on Findings, June 14, 2006.



Northwestern Mutual

FutureBuildingsSurvey.com



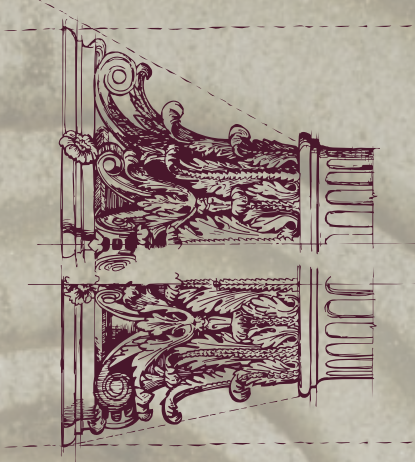
THANK YOU

By taking a few moments to complete this online survey, you help us develop a relationship that delivers the most value to you, our former interns, and builds a strong internship program that reaches into the future.

PILLARS OF SUCCESS

Former Northwestern Mutual interns can be proud of all they've accomplished. Internship alumni earn an average of \$109,000 per year, with one in three continuing to work in the financial services industry.

Seven out of ten believe our internship program has had a valuable impact on their lives, while two out of three say the internship was beneficial to their future career success. Almost all former interns (95 percent) would recommend the Northwestern Mutual internship to current college students.



FOUNDATION FOR THE FUTURE

Please take a few moments to fill out the survey at FutureBuildingSurvey.com. It's quick and easy to complete. While you're there, you can view some of the milestones that have shaped where our internship program is today — and where it is headed in the future.

Your input helps us continue to build on an already successful program. It also helps us foster relationships with intern alumni and deliver the most value to you ... whether it's through networking opportunities, referrals, or coming back to the career.

